



MARKET UPDATE

LAMORINDA | MAY 2025

Lamorinda's single-family home market continued to show strength in April, with buyer competition still a key theme.

The median sales price rose 5.0% year-to-date to \$2,079,500, while homes remained in high demand, selling in a median of just 9 days—one of the fastest paces in the Bay Area.

Although the price per square foot dipped slightly by 0.9% to \$835, buyer competitiveness remained strong. The percentage of homes selling over list price jumped 13.9% to 62.4%, and sellers still received an average of 103.4% of list price.

While closed sales were down 11.3% compared to last year, inventory surged. The number of active listings at the end of April nearly doubled, rising 95.5% to 131. This added supply is helping meet pent-up demand and giving buyers more options heading into summer.

Despite some slight price compression and fewer overall sales, Lamorinda continues to be a competitive and desirable market with strong pricing and fast-paced activity.



SINGLE FAMILY HOMES

YTD APRIL 2025

Median Sales Price	\$2,079,500 ↑
Days on market	9 🛧
\$ / SQ. FT.	\$835
# For Sale On Last Day Of April	131 ↑
Went Into Contract	189 ♦
Properties Sold	149 ♦



SINGLE FAMILY RESIDENCES

MONTH-OVER-MONTH COMPARISON



CHANGE IN PAST MONTH:

SALES PRICE: -14.2%

DAYS ON MARKET: -2 days

YEAR-OVER-YEAR COMPARISON

"The median sales price rose 5.0% year-to-date to \$2,079,500, while homes remained in high demand, selling in a median of just 9 days—one of the fastest paces in the Bay Area."

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	YTD APRIL 2025	YTD APRIL 2024	%∆
Sales Price	\$2,079,500	\$1,980,000	+5.0%
Days On Market	9	8	+12.5%
\$/SQ.FT.	\$835	\$843	-0.9%

YTD APRII 2024

TOTAL

%Λ

MEDIAN

	TID AFRIC 2025	TID AFRIC 2024	70 🔼
Went Into Contract	189	190	-0.5%
Properties Sold	149	168	-11.3%
# For Sale Last Day of April	131	67	+95.5%
% Of Properties Sold Over List	62.4%	54.8%	+13.9%
% Of List Price Received (Average)	103.4%	104.8%	-1.3%

YTD APRIL 2025



YEAR-OVER-YEAR REGION COMPARISON

LAFAYETTE	YTD APRIL 2025	YTD APRIL 2024	%∆	2023
Median Sales Price	\$2,100,000	\$2,050,000	+2.4%	\$1,900,000
Median Days on Market	8	9	-11.1%	11
Median Price Per Square Foot	\$885	\$860	+2.9%	\$812
Homes Sold	65	79	-17.7%	226
Homes for Sale Last Day of April	50	33	+51.5%	22
MORAGA	YTD APRIL 2025	YTD APRIL 2024	%∆	2023
Median Sales Price	\$1,955,000	\$1,862,500	+5.0%	\$1,900,000
Median Days on Market	9	7	+28.6%	9
Median Price Per Square Foot	\$799	\$819	-2.4%	\$844
Homes Sold	28*	30*	-6.7%	101
Homes for Sale Last Day of April	23	8	+187.5%	7
ORINDA	YTD APRIL 2025	YTD APRIL 2024	%∆	2023
Median Sales Price	\$2,125,000	\$2,000,000	+6.3%	\$1,975,000
Median Days on Market	10	9	+11.1%	11
Median Price Per Square Foot	\$843	\$818	+3.1%	\$811
Homes Sold	56	59	-5.1%	183
Homes for Sale Last Day of April	58	26	+123.1%	19



YEAR-OVER-YEAR COMPARISONS

MEDIAN SALE PRICE



Single Family Residences

\$2,079,500

+5.0% change year-over-year

MEDIAN MARKET TIME

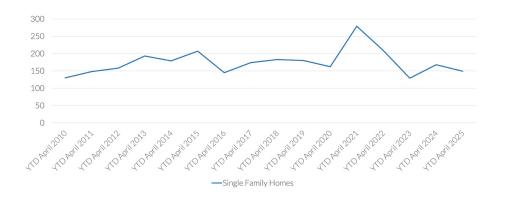


Single Family Residences

9 days

+1 day change year-over-year

NUMBER OF SALES



Single Family Residences

149

-11.3% change year-over-year

